

COVID-19 TESTING VENDORS

Solutions to Assist with COVID-19 Testing, Administration & Vaccination Record Keeping

Information updated through January 4, 2022



A BALDWIN RISK PARTNER

PARTNERSHIP OPTIONS*

Clinical Support, Technology & Tracking/Record Keeping Solutions



End to End Comprehensive Solutions
(COVID Testing, Administrative & Record-Keeping Solution)



*All quotes are general in nature and subject to review/updates based on specific client needs and employee counts.

COVID TESTING VENDOR RECOMMENDATIONS

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| | Wellness Coaches | One to One Health | Care Validate | Virgin Pulse | HealthCheck360 |
|--|--|--|--|--|--|
| Locations Served | Nationwide/Global | Nationwide | Nationwide | Nationwide/Global | Nationwide |
| Antigen Testing Antibody Testing PCR Testing | Antigen Test: \$49 (onsite) plus staffing fee; PCR Test: \$125/test (onsite) | Remote Antigen: \$45; Onsite: \$30 (minimum 1,000 employees); PCR: \$130 per test | See below | Antibody: \$120 (onsite); \$60 (offsite voucher) PCR: \$175 (onsite) | Not offering testing currently |
| Labor/ Admin Fee | \$125/hr. with 4 hr. minimum | Onsite Testing: Labor/Admin Included | N/A | Included | |
| OTC Home Test Kits | \$24-\$28 per kit; virtual proctoring; \$100 per tester per month (includes platform, testing (1x/week), and virtual proctoring); \$20/1x fee for vax card upload and app access | Included in remote option | \$13.50-\$25.50 per test kit depending on quantity ordered | PCR Home Test Kits: \$150 per Unit | |
| Vaccine Tracking Platform | | Included: One to One Health will manage all aspects of a remote testing program, including test procurement, shipping, proctoring, patient support, reporting, and general medical director support (to include medical accommodations and protocol development) | \$1 PEPM or \$1 per validated vaccination proof | VP Passport Platform: \$2 per user per month; \$18 per user per year | Per Eligible Per Month: <500 \$5.27 PEPM 500-999 \$4.27 PEPM 1000-2499 \$3.47 PEPM 2500-4999 \$3.17 PEPM 5000-7999 \$2.97 PEPM 8000-14999 \$2.47 PEPM 15000+ \$2.27 PEPM |
| COVID-19 Testing Platform | | | \$0.50 PEPM | Included with VP Passport Platform: Check & Monitor symptoms; Provide next step guidance for employees | |
| Employee Screening | Kiosk available for lease or purchase | | \$0.50 PEPM | | |
| Contact Tracing | Official tester for Mexico & Jamaica (offer travel kits) | N/A | \$4 PEPM (includes wearable blue-tooth low energy ID badges to determine close contact) | N/A | COVID-19 Online Resource Center INCLUDED 1-800- Nurse Line INCLUDED COVID-19 Clinical Symptom Follow Up \$35 per Case COVID-19 Care Management \$175 Per Case COVID-19 Care Management & RTW Support \$250 Per |
| SSO Integration | N/A | One-time fee of \$20,000 (separate server and enterprise license) | \$2500 (adds an additional 5-10 days to implementation) | N/A | N/A |
| Implementation Fee | None | None | \$5000 one-time fee | None | None |
| Platform Fee | Included in \$100 per tester per month and \$20 fee to upload vax card | None | \$5000 per month x 12-month contract (app, employee portal, and employer dashboard) | See Above | Tiered Pricing by eligible per month (see above) |
| Implementation Timeline | 2-week lead time; 3-month Contract term | Solution dependent but typically 4 weeks | 7-15 days; 1 year contract with 30-day term clause | 6-8 weeks (non-VP Wellness Clients); 4-5 weeks (VP Wellness Clients) | 12-month contract |
| Additional Info | Contracted tester for FEMA, Mexico, Merck, Turner Construction | TVA (10k EE); Purdue Univ., HCDOE | Meal on Wheels America; Prosper Home Care; BioSTL | Pfizer, ExxonMobil, Visa, Bayer | McKinney, Aspiriant, The Olsen Company, Thom Browne, Diamond Generating Corporation, Tricida |
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